

CITY OF GREENWOOD, INDIANA

Quarterly Financial Review

For Quarter Ended March 31, 2016

Greenwood Finance Department

4/15/2016

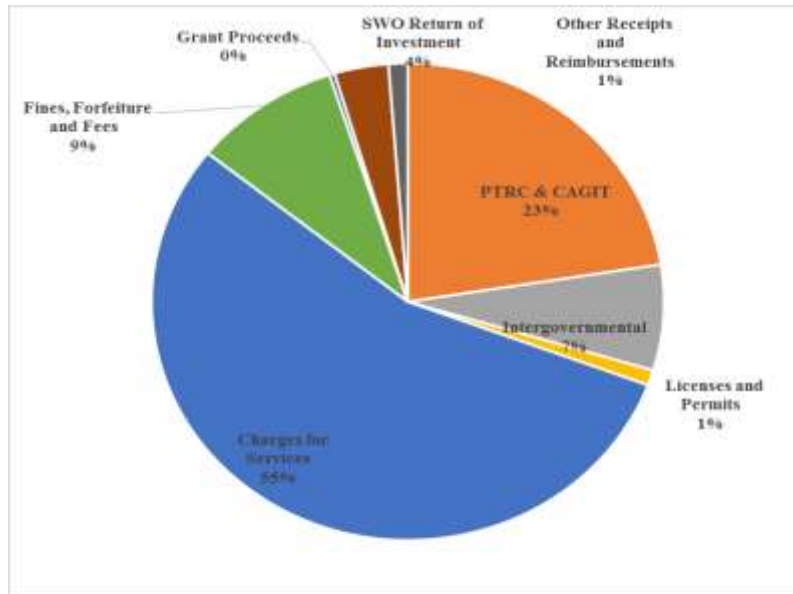
The following exhibits are “UNAUDITED” and are provided for general information purposes only. The statements have not yet been reviewed or audited by the State Board of Accounts and may not conform to Generally Accepted Accounting Principles, and, as high level summaries without supporting statements or notes, are inherently incomplete. The City of Greenwood (“The City”) publishes certain financial information that management believes to be accurate and correct as of the date or dates contained therein. However, the financial affairs of the City change regularly and such changes may be material. Users are advised that, while the City makes reasonable efforts to ensure the accuracy of information, information may change from time to time without notice.

EXECUTIVE SUMMARY

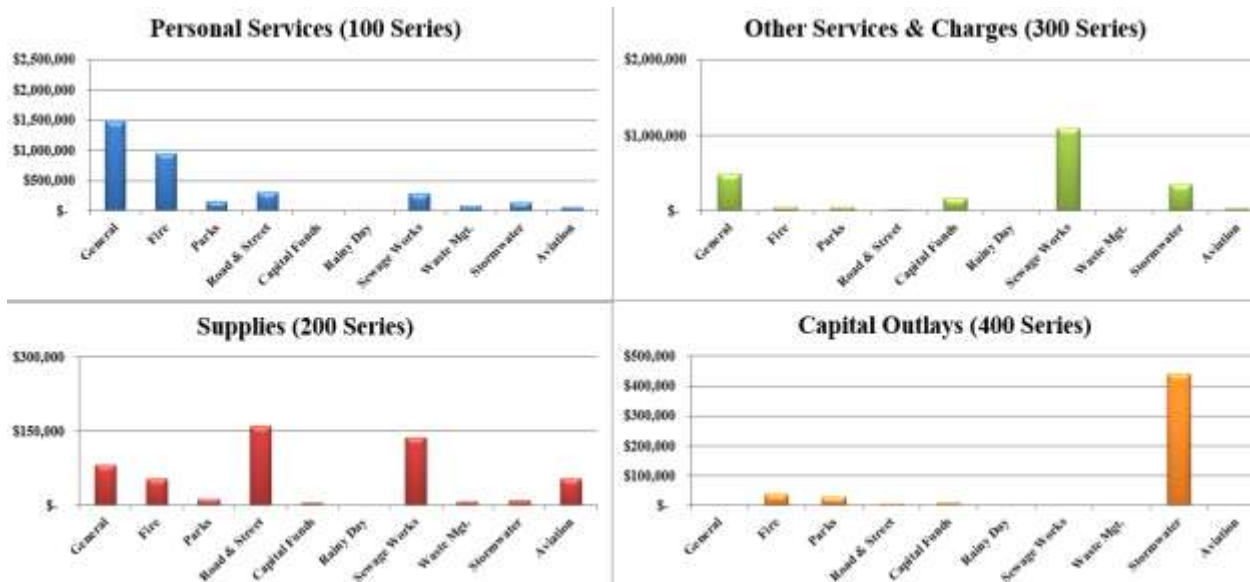
Summary of Major Fund Activities

As of March 31, 2016 the Major Governmental Activities Funds had year to date (“YTD”) receipts of \$3.45M and \$6.77M in expenditures. Major Proprietary Funds had YTD receipts of \$4.42M and \$3.52M in expenditures.

Below is the distribution of YTD receipts through the first quarter of 2016.



Below is the distribution of YTD expenditures through the first quarter of 2016.



Long-term Financial Goals

In concert with the Budget, the Quarterly Financial Review is a tool that the City uses to achieve its various long-term operational goals. In addition to non-financial goals, the Quarterly Financial Review serves as a means to measure the following long-term financial goals of the City:

- Maintain strong operating reserves by preserving all major fund balances
- Practice Fiscal Discipline by operating within Structurally Balanced Budgets
- Increase Rainy Day fund balance
- Offer highest level of financial reporting and transparency available

Long-term Strategic Goals

As part of a multi-year strategic planning process the Mayor has outlined four principals to guide Greenwood on the path of Pride and Progress. Future Quarterly Reviews will include summaries of the investments being made across the City to enhance the following four areas:

- Public Safety
- Quality of Life
- Economic Development
- Public Infrastructure

Financial Reporting

Statements of Receipts and Disbursements

This statement demonstrates the YTD receipt and disbursement activity divided by Governmental and Proprietary Funds. In an effort to make this report user friendly, certain funds have been combined. Specifically, Road and Street includes Motor Vehicle Highway (004) and Local Road and Street (008). Capital Funds include Cumulative Capital Improvement Rate (009), Cumulative Capital Improvement Cigarette Tax (010) and Cumulative Capital Development (012). Debt Service Funds include 2005 Park District (062), Fire Equipment Debt (062) and 2012 Debt Service (068).

For a complete listing of the annual receipts and disbursements of all of the City's funds please review the City's Comprehensive Annual Financial Report (CAFR) or the cash-basis regulatory report (CTAR).

Budget Analysis

This statement compares department revised budgets to actual disbursements. Revised budgets are comprised of the original adopted budget, budget carryovers, and current year additional appropriations. In order to analyze spending across the City, the Finance Department uses an internal metric called "par." This metric allows us to gauge spending efficiently across multiple departments. For internal purposes, par is equal to the number of months that have passed within the year. Therefore, at the end of the first quarter, if a department has spent more than 25% of their annual budget it may be running ahead of schedule. Note, that items such as insurance, lease payments and debt service are not paid monthly and therefore can distort this performance metric.

Fund Balance Analysis

The statement compares the ending cash balance to the original budget for each major fund for the current and prior two periods. As mentioned earlier, increasing operating balances is a long term financial goal of the City. In order to measure progress and monitor fund balances across the City, the Finance Department uses a "Reserve Percentage" metric. For internal purposes, Reserve Percentage is calculated by taking the ending cash position of a fund and dividing it by the annual Original Budget. For Governmental Funds that receive the majority of their revenue semi-annually, our year-end target is 50%, or six months of operations. For Proprietary Funds that receive the majority of their revenue monthly, our year-end target is 25%, or three months of operations. Additionally, the Department of Local Government Finance suggests a minimum fund balance of 16%, or two months of operation.

Revenue Budget to Actual

This statement compares the total receipts received YTD to the department's annual revenue budget. Through March 31, 2016 the General, Fire, Capital, Sewage Works Operating, and Aviation Funds are all trending below their annual revenue budgets. This is largely in part to the biannual nature of property tax distributions and the limitations of cash-basis accounting. Waste Management, Stormwater and Probation are all trending ahead of their 2016 Revenue Budgets. This is largely in part to Sewage Works rate increases and significantly improved utility collection rates.

Planning & Analysis

The Finance Department works with City departments to ensure that long term financial plans are in place and said plans are achievable. Resources, such as monthly department financial reports, quarterly budget reviews, budget workpapers, capital asset planning, and the statistical section of the CAFR are all tools that aid in the financial planning process. We believe that this information provides policy makers with relevant and timely information needed to provide value to tax and rate payers.

Risk Factors

The City of Greenwood is exposed to numerous short-term risks that could impact the City's financial position and budget. These risks include but are not limited to: lower than expected revenues, higher circuit breaker losses, declining net assessed values, commercial property tax appeals, negative tax rate impacts, inflationary pressures, natural disasters, and other unforeseen events.

Disclaimer "forward looking statements"

Some of the information provided within this report may contain statements related to future business and financial performance and future events or developments involving the City that may constitute forward-looking statements. These statements may be identified by words such as "expects," "looks forward to," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material made public and in press releases. In addition, management may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of the City's management, and are, therefore, subject to certain risks and uncertainties. A variety of factors,

many of which are beyond the City's control, affect the City's operations, performance, strategy and results and could cause the actual results of the City to be materially different from what may be expressed or implied by such forward-looking statements or anticipated on the basis of historical trends.

Sincerely.

Adam Stone, Controller
Finance Department
City of Greenwood, Indiana

CITY OF GREENWOOD, INDIANA
STATEMENT OF RECEIPTS & DISBURSEMENTS (CASH-BASIS)
Period Ending March 31, 2016

	Governmental Funds							Proprietary Funds				
	General	Fire	Parks & Recreation	Road & Street	Capital Funds	Debt Service Funds	Rainy Day	Sewage Works	Waste Management	Stormwater	Aviation	Total
Receipts												
Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PTRC & CAGIT	\$ 1,645,577	\$ 125,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,770,577
Intergovernmental	\$ 28,407	\$ -	\$ -	\$ 534,765	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 563,172
Licenses and Permits	\$ 81,092	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 81,092
Charges for Services	\$ 232,858	\$ -	\$ 39,149	\$ -	\$ -	\$ -	\$ -	\$ 2,593,455	\$ 558,868	\$ 708,970	\$ 198,443	\$ 4,331,743
Fines, Forfeiture and Fees	\$ 195,732	\$ -	\$ -	\$ 255,101	\$ -	\$ -	\$ -	\$ 229,105	\$ 59,790	\$ (5,806)	\$ -	\$ 733,922
Grant Proceeds	\$ -	\$ 19,780	\$ -	\$ 5,417	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,197
SWO Return of Investment	\$ 268,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 268,750
Other Receipts and Reimbursements	\$ 12,730	\$ 7,330	\$ 643	\$ 1,923	\$ 143	\$ -	\$ 313	\$ 70,005	\$ -	\$ (97)	\$ 2,450	\$ 95,440
Total Revenue	\$ 2,465,146	\$ 152,110	\$ 39,792	\$ 797,206	\$ 143	\$ -	\$ 313	\$ 2,892,565	\$ 618,658	\$ 703,067	\$ 200,893	\$ 7,869,894
Adjusted Percent YOY	-4.36%	22.92%	-46.12%	-4.81%	N/A	N/A	N/A	-3.61%	-10.57%	-0.19%	-13.01%	
Expenditures												
Salaries & Wages	\$ 1,478,958	\$ 957,195	\$ 155,176	\$ 309,413	\$ -	\$ -	\$ -	\$ 281,878	\$ 79,042	\$ 144,482	\$ 56,998	\$ 3,463,143
Benefits	\$ 1,469,241	\$ 200,972	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 175,799	\$ 35,495	\$ 76,982	\$ 19,312	\$ 1,977,800
Supplies	\$ 81,904	\$ 54,545	\$ 12,069	\$ 160,165	\$ 4,915	\$ -	\$ -	\$ 137,150	\$ 6,939	\$ 9,858	\$ 54,822	\$ 522,366
Utilities	\$ 116,343	\$ 20,543	\$ 23,883	\$ 95	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,541	\$ 15,886	\$ 178,291
Insurance	\$ 161,349	\$ 50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ 161,499
Debt Service	\$ 3,719	\$ 231,496	\$ 3,848	\$ 34,474	\$ 263,359	\$ 496,894	\$ -	\$ 35,219	\$ 11,249	\$ 16,748	\$ -	\$ 1,097,007
Other Services & Charges	\$ 204,513	\$ 29,068	\$ 29,535	\$ 6,852	\$ 175,323	\$ -	\$ -	\$ 1,097,716	\$ 449,277	\$ 351,513	\$ 20,715	\$ 2,364,512
Capital Outlays	\$ -	\$ 38,728	\$ 28,950	\$ 6,500	\$ 9,556	\$ -	\$ -	\$ -	\$ -	\$ 439,270	\$ -	\$ 523,004
Other Expenditures	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 289	\$ 28	\$ -	\$ -	\$ 317
Total Expenditures	\$ 3,516,027	\$ 1,532,597	\$ 253,461	\$ 517,500	\$ 453,153	\$ 496,894	\$ -	\$ 1,728,052	\$ 582,030	\$ 1,040,394	\$ 167,832	\$ 10,287,940
Adjusted Percent YOY	-11.16%	4.89%	-24.26%	-35.24%	N/A	N/A	N/A	-22.11%	5.73%	30.21%	-29.91%	
Excess (Deficiency) of Revenues over Expenditures	\$ (1,050,881)	\$ (1,380,488)	\$ (213,669)	\$ 279,707	\$ (453,010)	\$ (496,894)	\$ 313	\$ 1,164,513	\$ 36,628	\$ (337,327)	\$ 33,061	\$ (2,418,046)
Net Transfer In (Out)	\$ -	\$ -	\$ -	\$ -	\$ (300,000)	\$ 75,263	\$ 224,737	\$ (488,727)	\$ -	\$ -	\$ -	\$ (488,727)
Net Increase (Decrease) in Accounts Receivable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (114,744)	\$ (22,916)	\$ -	\$ (137,660)
Ending Fund Balance	\$ 6,194,754	\$ 1,580,713	\$ 1,188,777	\$ 4,078,274	\$ 3,449,056	\$ 14,630	\$ 2,650,472	\$ 7,783,178	\$ 1,439,062	\$ 1,481,073	\$ 457,431	\$ 30,317,420
Investment Account (940)	\$ -	\$ -	\$ -	\$ 1,251,139	\$ 1,001,139	\$ -	\$ 1,000,759	\$ 1,000,000	\$ 500,380	\$ -	\$ -	\$ 4,753,417

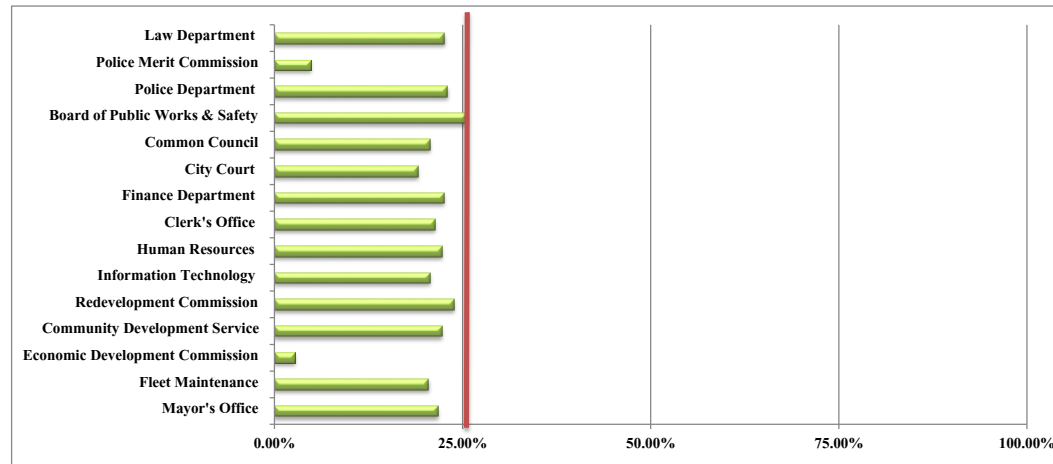
Notes:
This information is UNAUDITED and may be subject to change.
Funds are presented using cash basis of accounting.
Charges for Services include shared cost from Airport and SWO, City Center rental income.

CITY OF GREENWOOD, INDIANA

BUDGET ANALYSIS (CASH-BASIS)

Period Ending March 31, 2016

General Fund:	Revised Budget	Additional Appropriations	Amount Paid	Available Budget	Percent Spent
Mayor's Office	\$ 403,961	\$ -	\$ 87,633	\$ 316,328	21.69%
Fleet Maintenance	\$ 213,334	\$ -	\$ 43,642	\$ 169,692	20.46%
Economic Development Commission	\$ 19,850	\$ -	\$ 550	\$ 19,300	2.77%
Community Development Service	\$ 787,851	\$ -	\$ 175,082	\$ 612,769	22.22%
Redevelopment Commission	\$ 23,750	\$ -	\$ 5,664	\$ 18,086	23.85%
Information Technology	\$ 337,805	\$ -	\$ 69,804	\$ 268,001	20.66%
Human Resources	\$ 137,476	\$ -	\$ 30,576	\$ 106,900	22.24%
Clerk's Office	\$ 113,788	\$ -	\$ 24,288	\$ 89,500	21.34%
Finance Department	\$ 255,799	\$ -	\$ 57,529	\$ 198,270	22.49%
City Court	\$ 411,943	\$ -	\$ 78,670	\$ 333,273	19.10%
Common Council	\$ 120,700	\$ -	\$ 24,991	\$ 95,709	20.71%
Board of Public Works & Safety	\$ 6,242,519	\$ -	\$ 1,595,987	\$ 4,646,532	25.57%
Police Department	\$ 5,551,963	\$ -	\$ 1,276,555	\$ 4,275,408	22.99%
Police Merit Commission	\$ 35,450	\$ -	\$ 1,716	\$ 33,734	4.84%
Law Department	\$ 198,045	\$ -	\$ 44,676	\$ 153,369	22.56%
Total	\$ 14,854,234	\$ -	\$ 3,517,363	\$ 11,336,871	23.68%



Note:

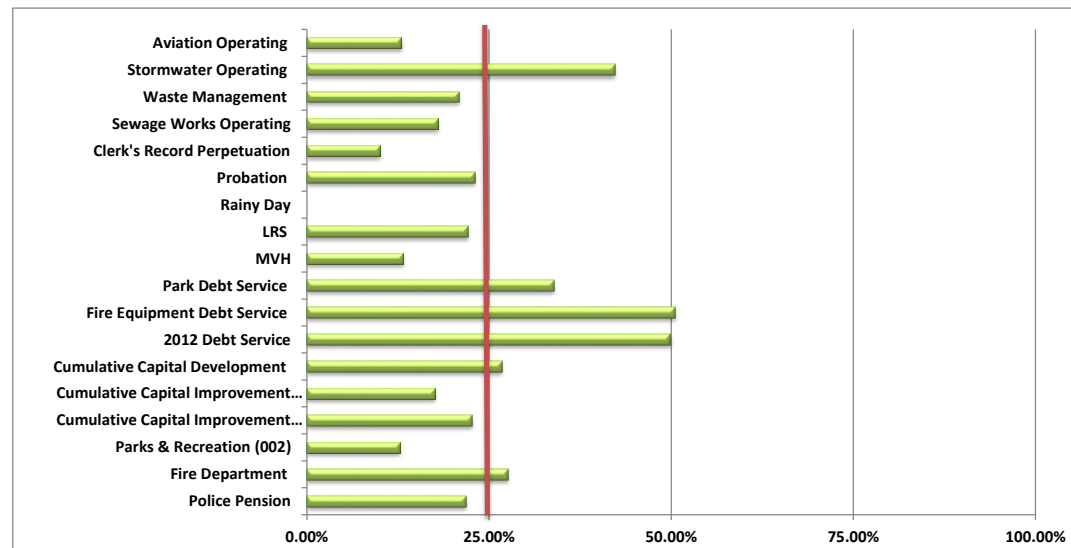
Budget Par is 25% spent YTD.

Revised budget is calculated by taking the Council approved Original Budget and adding carryovers and additional appropriations.

Available Budget does not include encumbered amounts.

Doesn't include unappropriated expenditures. (e.g. Deferral and Diversion)

Other Governmental Activities:	Revised Budget	Additional Appropriations	Amount Paid	Available Budget	Percent Spent
Police Pension	\$ 412,511	\$ -	\$ 89,831	\$ 322,680	21.78%
Fire Department	\$ 5,557,572	\$ -	\$ 1,532,597	\$ 4,024,975	27.58%
Parks & Recreation (002)	\$ 1,986,834	\$ -	\$ 253,461	\$ 1,733,373	12.76%
Cumulative Capital Improvement (Cig-Tax)	\$ 195,472	\$ -	\$ 44,315	\$ 151,156	22.67%
Cumulative Capital Improvement (Rate)	\$ 798,340	\$ -	\$ 140,512	\$ 657,828	17.60%
Cumulative Capital Development	\$ 1,170,070	\$ -	\$ 312,656	\$ 857,414	26.72%
2012 Debt Service	\$ 720,843	\$ -	\$ 359,499	\$ 361,344	49.87%
Fire Equipment Debt Service	\$ 169,103	\$ -	\$ 85,431	\$ 83,672	50.52%
Park Debt Service	\$ 152,495	\$ -	\$ 51,664	\$ 100,831	33.88%
MVH	\$ 2,864,259	\$ -	\$ 378,662	\$ 2,485,597	13.22%
LRS	\$ 629,128	\$ -	\$ 138,837	\$ 490,291	22.07%
Rainy Day	\$ 225,000	\$ -	\$ -	\$ 225,000	0.00%
Probation	\$ 411,641	\$ -	\$ 95,006	\$ 316,635	23.08%
Clerk's Record Perpetuation	\$ 51,786	\$ -	\$ 5,202	\$ 46,585	10.04%
Total	\$ 15,345,054	\$ -	\$ 3,487,675	\$ 11,857,379	22.73%
Proprietary Funds:					
Sewage Works Operating	\$ 12,315,626	\$ -	\$ 2,216,779	\$ 10,098,847	18.00%
Waste Management	\$ 2,790,586	\$ -	\$ 582,030	\$ 2,208,556	20.86%
Stormwater Operating	\$ 2,461,605	\$ -	\$ 1,040,393	\$ 1,421,212	42.26%
Aviation Operating	\$ 1,297,177	\$ -	\$ 167,832	\$ 1,129,345	12.94%
Total	\$ 18,864,994	\$ -	\$ 4,007,034	\$ 14,857,960	21.24%



Notes:

Budget Par is 25% spent YTD.

Available Budget does not include encumbered amounts.

Debt Service is paid Semi-Annually (January & July)

Revised budget is calculated by taking the Council approved Original Budget and adding carryovers and additional appropriations.

CITY OF GREENWOOD, INDIANA
FUND BALANCE ANALYSIS (CASH-BASIS)
Period Ending March 31, 2016

	Annual Original Budget				Fund Balance				Reserve Ratio				
	2013 Budget	2014 Budget	2015 Budget	2016 Budget	3/31/2013	3/31/2014	3/31/2015	3/31/2016	3/31/2013	3/31/2014	3/31/2015	3/31/2016	YEAR-END TARGET
Governmental													
General	\$ 14,009,348	\$ 14,163,483	\$ 13,771,937	\$ 14,714,651	\$ 3,399,640	\$ 5,106,649	\$ 4,854,008	\$ 6,194,754	24%	36%	35%	42%	50%
Fire Department ₁	\$ 4,720,438	\$ 4,893,696	\$ 5,130,153	\$ 5,277,747	\$ 1,868,901	\$ 1,088,093	\$ 1,741,638	\$ 1,580,713	40%	22%	34%	30%	50%
Parks & Recreation	\$ 1,413,875	\$ 1,381,989	\$ 1,776,977	\$ 1,859,018	\$ 423,221	\$ 562,809	\$ 744,282	\$ 1,188,777	30%	41%	42%	64%	50%
MVH	\$ 2,455,358	\$ 2,755,953	\$ 2,829,087	\$ 2,833,270	\$ 2,245,083	\$ 2,538,442	\$ 2,947,060	\$ 3,006,861	91%	92%	104%	106%	50%
LRS	\$ 537,442	\$ 518,441	\$ 511,000	\$ 542,305	\$ 1,041,737	\$ 987,735	\$ 990,864	\$ 1,071,413	194%	191%	194%	198%	50%
CIG Tax	\$ 128,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 492,935	\$ 531,206	\$ 599,975	\$ 640,385	385%	443%	500%	534%	NA
CCI Rate	\$ 470,550	\$ 558,950	\$ 639,100	\$ 692,625	\$ 1,927,948	\$ 1,767,401	\$ 1,689,324	\$ 1,523,645	410%	316%	264%	220%	NA
CCD	\$ 573,717	\$ 992,328	\$ 1,042,502	\$ 1,004,071	\$ 628,963	\$ 953,894	\$ 1,158,462	\$ 1,285,026	110%	96%	111%	128%	NA
Rainy Day	\$ 500,000	\$ 250,000	\$ 250,000	\$ 225,000	\$ 2,000,040	\$ 2,253,079	\$ 2,522,415	\$ 2,650,238	400%	901%	1009%	1178%	NA
Probation	\$ 531,199	\$ 534,755	\$ 335,451	\$ 408,724	\$ 122,893	\$ 31,307	\$ 86,960	\$ 217,632	23%	6%	26%	53%	25%
Total Governmental	\$ 25,339,927	\$ 26,169,595	\$ 26,406,207	\$ 27,677,411	\$ 14,151,361	\$ 15,820,614	\$ 17,334,987	\$ 19,359,444	56%	60%	66%	70%	50%
Proprietary													
Sewage Works Operating	\$ 11,201,527	\$ 9,966,366	\$ 11,816,977	\$ 12,287,061	\$ 1,111,973	\$ 2,159,037	\$ 5,070,700	\$ 7,783,177	10%	22%	43%	63%	25%
Waste Management	\$ 2,035,118	\$ 2,233,263	\$ 2,360,491	\$ 2,471,835	\$ 533,122	\$ 669,868	\$ 1,147,078	\$ 1,439,062	26%	30%	49%	58%	25%
Stormwater Operating	\$ 1,952,485	\$ 2,065,985	\$ 2,293,811	\$ 2,458,952	\$ 278,695	\$ 1,803,409	\$ 1,897,651	\$ 1,481,072	14%	87%	83%	60%	25%
Aviation Operating	\$ 846,322	\$ 1,048,623	\$ 1,072,077	\$ 1,065,935	\$ 95,280	\$ 271,418	\$ 324,910	\$ 457,466	11%	26%	30%	43%	25%
Total Proprietary	\$ 16,035,452	\$ 15,314,237	\$ 17,543,356	\$ 18,283,783	\$ 2,019,070	\$ 4,903,732	\$ 8,440,339	\$ 11,160,777	13%	32%	48%	61%	25%
City-Wide Totals	\$ 41,375,379	\$ 41,483,831	\$ 43,949,563	\$ 45,961,194	\$ 16,170,431	\$ 20,724,346	\$ 25,775,326	\$ 30,520,221	39%	50%	59%	66%	50%

Note

Beginning in 2014, the Fire Fund did not participate in the Advanced Funding Program from Indiana Bond Bank.

Fund Balances are UNAUDITED and may be subject to change.

2013-2016 Budget Amounts reflect the original Council approved Budgets.

CITY OF GREENWOOD, INDIANA
REVENUE BUDGET TO ACTUAL (CASH-BASIS)
 Period Ending March 31, 2016

Governmental Funds:	2016 YTD Actual	2016 Revenue Budget	Percent of Budget
General	\$ 2,465,146	\$ 15,041,779	16.39%
Fire Department	\$ 152,110	\$ 5,212,403	2.92%
Parks & Recreation	\$ 39,792	\$ 1,919,253	2.07%
Road & Street	\$ 797,206	\$ 3,336,540	23.89%
Capital Funds	\$ 143	\$ 1,874,495	0.01%
Probation	\$ 121,103	\$ 411,500	29.43%
Total Governmental	\$ 3,575,500	\$ 27,795,970	12.86%

Proprietary Funds:			
Sewage Works Operating	\$ 2,892,565	\$ 12,250,000	23.61%
Waste Management	\$ 618,658	\$ 2,425,000	25.51%
Stormwater Operating	\$ 703,067	\$ 2,425,000	28.99%
Aviation Operating	\$ 200,893	\$ 1,020,000	19.70%
Total Proprietary	\$ 4,415,183	\$ 18,120,000	24.37%

